



Entergy Services, Inc.
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Jim Schott
Vice President, Transmission

October 10, 2017

Koontz Electric Company, Inc.
Attn: Paul Zimmerman
P. O. Box 501
1223 East Broadway
Morrilton, Arkansas 72110

Dear Mr. Zimmerman,

Earlier this year on August 9, 2017, Entergy Arkansas and its contractors achieved one year without a recordable accident. I want to recognize you and your company for this achievement. Entergy Transmission is very proud of the progress we've made with our partners like you at Koontz Electric Company, Inc.

We rely on you and your peers to make this great industry work and in doing so we employ thousands of people. This year, we made a commitment to work more actively with our contract partners to achieve the level of safety performance worthy of our employees and our industry's mission.

Thank you for your performance this year. I remind my folks every chance I get that we are striving for a culture of high standards, that helps each other conform to those standards, serves as others' keepers, and have pride – in our work, team, company, and industry. I hope you take the time like we are to reflect on the why's and what's of your performance this year so we can continue to work and raise the industry together.

Respectfully,

A handwritten signature in blue ink that reads "Jim Schott". The signature is written in a cursive style with a large, sweeping initial "J".